



Minutes of Annual General Meeting
November 28, 2019, 1PM
Royal Nova Scotia Yacht Squadron

Present:

Lee Toole: Stright MacKay, NS
Norman Wiechert: New Star Marine, NS
Zack Green: Mahone Marine, NS
Chris Power: Sunnybrook Yachts, NS
Suzanne Rent: Boating Atlantic Guide, NS
Tara Mills: Seamasters, NS
Frank Denis: Sail Nova Scotia NS
Mary Anne Fraser: Schooner Cove Marine NS
Eric Stanley: Iron Wind Marine NS
Bobby Mitchell: Wells Fargo
Richard Slusarek: Ocean Yacht Sales, NS
Shawn Fraser: Schooner Cove Marine. NS
Scott Sprague: Master Promotions, NS
Rob Craig: Quartermaster Marine PEI

Welcome from Boating Atlantic President Tara Mills

Review of Minutes from Nov 8, 2018 Annual General Meeting.

Motion to pass Minutes as presented by Eric Stanley and Lee Toole

Presentation of Finances:

Accountant Prepared Financial Statements from 2019

Motion to pass Finances as presented by Bobby Mitchell, Seconded by Norman Wiechert

Committee Reports

Halifax International Boat Show:

Results of 2019: The chair of the 2019 Boat Show Committee was Chris Power of Sunnybrook Yachts. Members of the committee for 2019 show were Wendell Howes, Scott Sprague, Catherine MacNutt, Suzanne Rent, Jason Craig, Tara Mills, Lee Toole, Allison Nelder and Eric Stanley. For 2019, great weather and strong space sales resulted in a great show with good sales for dealers and profits for Boating Atlantic

Plans for 2020: Presented by Scott Sprague

There will be a tweak of the show hours so that Saturday will run 9AM-8PM

CPS will provide on-site PCOC testing

A description of how the power distribution at the show would work for 2020

Marketing UPDATE

Boating Atlantic along with the other Canadian Marine Trades Associations stopped contributing and participating in the direction of the Discover Boating Program at the end of 2018. The Discover Boating Canadian Program continues to be directed by the NMMA Canada with one representative from the Marine Trades Associations. There is no Canadian executive for the program.

Boating Atlantic created a New Boater Center for the 2019 Boat Show using some Discover Boating Materials and plans are underway to augment this work for 2020.

Boating Atlantic continued to support Chester Race Week in 2019.

Suzanne Rent will be publishing the Boating Guide for 2020.

Government Relations UPDATE

Pat Nelder represents the Association at the National Recreational Boating Advisory Council. She works with NMMA Canada and the other Canadian Marine Trades Association on matters that concern the recreational boating business. In 2019 the main work carried out was to have the 10% retaliatory tariff removed. Bill C-64, an act respecting wrecks, abandoned boats, dilapidated or hazardous vessels and salvage operations was passed. Recreational Boaters are now responsible for the proper disposal of their vessel. Bill C-69 was passed which changed the name of the Navigation Protection Act to the Canadian Navigable Waters Act

The Canadian Government Cabinet is now been selected and the Honourable Marc Garneau remains in the Transport Canada portfolio. The Honourable Bernadette Jordan is the new minister of Fisheries and Oceans.

Training UPDATE

Boating Atlantic continues to promote the Marine Service and Technician Certification and Apprenticeship Program. Several dealerships have Certified MST personnel and have employed Apprentices. The Nova Scotia Boatbuilders Association oversees the program for the Province of Nova Scotia's Apprenticeship Agency.

Membership UPDATE

The membership committee is an ad-hoc committee, created when required. In 2019 there were 41 members including five contra memberships (NMMA Canada, Ontario Marine Operators, Nova Scotia Boatbuilders Association, and Canadian Yachting Magazine).

Presentation of Budget for 2020

Discussion of Budget items included:

Co-ordination with Sail Nova Scotia to create New Boater Packages to be provided to dealers to give to new Boaters at the 2020 Boat Show

Creation of new In-Water Boat Show on the Halifax waterfront, an opportunity that will be shared with Develop Nova Scotia and Sail Nova Scotia

Motion to accept the budget as presented by Bobby Mitchell, seconded by Eric Stanley

Presentation of Nominations Slate and Election of President and Directors for 2020

Motion to accept the nomination slate by Frank Denis, seconded by Scott Sprague.

New Business

Future of the Halifax Exhibition Centre. Norman Wiechert raised concerns that the opportunity to hold the boat show at HEC may be lost if the current owners decide no to continue in the Exhibition business when their agreement with the Nova Scotia Government is finished in 2022. Scott Sprague from Master Promotions said that there is no indication of the facility stopping business as usual.

Adjournment